



Guest Speaker Biography

Jay Snyder, CCE, ICCE Vice President, Credit – The Americas Tech Data Corporation

Jay Snyder is Vice President, Credit – The Americas at *Tech Data Corporation* in Clearwater, Florida. Jay is a veteran of over 25 years in credit, collections and risk management. Having joined Tech Data in 2016, Jay has credit service responsibilities in collections, risk management, and special financing. Jay oversees Tech Data's credit operations in for the Americas including Canada and Latin America. Prior to Tech Data, Jay served in similar roles as the Director of Credit and Collections for Shure Incorporated and Midas International, Corporate Credit Manager for US Robotics, Credit Manager for Wilson Sporting Goods and General Manager for Stanley Works.

Jay frequently speaks at and attends credit and collection events, sharing his passion for all things credit and collection related, and is a contributing author to the "Going International" publication which is part of NACM Credit & Collection Best Practices section on the NACM Knowledge & Learning Center. Jay is also regularly quoted and consulted for articles in *Business Credit* magazine.

Jay currently serves as is the Chairman of the NACM National Board of Directors.

Jay holds the Certified Credit Executive (CCE) and International Certified Credit Executive (ICCE) designations. He was voted as Student of the Year at the Graduate School of Credit & Financial Management at Dartmouth College in 2014, received the Robert M. Healy 2015 Credit Executive of the Year and the 2015 O.D. Glaus Credit Executive of Distinction Award. He holds an accounting degree from the Dorsey School of Business and a bachelor's degree in business management with an emphasis in global business management from the University of Phoenix.