



## **Guest Speaker Biography**

**Bob O'Brien**  
**Global Partnerships & Alliances**  
**D&B**

Senior Partnership Manager - 26 years with DNB, have worked with Fortune 100 companies as well as midsize and small business to help understand how to utilize data in their workflows to mitigate risk, find new customers and understand risk in their supply chain. Manage the NACM relationship nationally and constantly talks with Credit managers.