



Guest Speaker Biography

Phillip J. Lattanzio, CCE
President and Chief Operating Officer
NACM Connect

Mr. Lattanzio began his credit career in 1987 after earning his Bachelor of Science Degree in Finance from Bradley University in Peoria, IL. After working several years as a Credit Manager and member of the Board of Directors of NACM/Chicago-Midwest, Mr. Lattanzio joined the staff at the Association in 1999. Following the Association's reorganization, Mr. Lattanzio was elevated to Managing Director in 2001. He served in this capacity until 2003 when he was promoted to his current position of President and Chief Operation Officer.

Under Mr. Lattanzio's leadership NACM/Chicago-Midwest has grown to be the largest NACM affiliate covering eight states. The Association's growth in membership and profitability begins with Mr. Lattanzio's vision of providing great products and services to its members.

Mr. Lattanzio's achievements include building a dedicated, professional staff, stabilizing and growing membership while significantly growing revenue in the areas of education, credit reporting, collections, industry credit groups and staffing services. These achievements have helped in strengthening the financial condition of NACM/Chicago-Midwest as well as its reputation among the NACM affiliates.

Mr. Lattanzio earned his Certified Credit Executive designation in 1996, his Certified Expert Witness certification in 1997 and his Certified Group Administrator in 2013. He served on the NACM National Board of Directors from 2008-2011 and is currently serving as the Affiliate Council Chairman to the NACM National Board of Directors. He is an active member of American Society of Association Executives and the Association Forum of Chicagoland.